



New Business Underwriter (Casualty & Construction)

Underwriting of New Business:

- Evaluate and underwrite new business opportunities in the construction insurance sector including Casualty, Contractors All Risks, Excess Liability in alignment with underwriting guidelines and risk appetite and personal underwriting authority limits.
- Assess risk exposures, policy terms, and pricing to ensure profitability and risk management, and that risks are underwritten in accordance with authority.
- Stay updated on market trends, industry regulations, and emerging risks to adapt underwriting strategy accordingly.

Support with Broker Strategy and Relationships:

- Cultivate, and maintain strong, productive relationships with broker partners to foster a collaborative and mutually beneficial working environment.
- Engage with Casus broker network to understand their needs and objectives and support them in achieving their goals.
- Work with brokers to educate them on products, underwriting approach, and risk appetite.
- Collaborate with the business development team to identify and target new broker relationships, expanding the distribution network.
- Act as a liaison between brokers and senior underwriting team, facilitating communication and addressing any enquiries or concerns in a timely manner.
- Collaborate with marketing and sales teams to identify new broker partnerships and opportunities for expanding market presence.
- Participate in broker meetings, presentations, and training sessions to enhance understanding of our products and services and strengthen relationships.
- Gather feedback from brokers regarding market needs, competitive landscape, and customer preferences to inform product development and underwriting decisions.

Portfolio Management:

- Ensure underwritten business aligns with Casus risk appetite and underwriting strategy to deliver a profitable portfolio.

Underwriting Platform:

- Provide support with testing, deployment, and ongoing improvements of the underwriting platform.
- Collaborate with IT and underwriting teams to gather requirements, prioritize enhancements, and

ensure the platform meets business needs.

Continuous Improvement:

- Actively participate in the development and improvement of underwriting processes, guidelines, and tools.
- Provide feedback and suggestions to enhance the efficiency and effectiveness of underwriting operations.

Key Skills and Behaviours:

- Strong analytical and problem-solving skills
- Excellent communication and negotiation abilities
- Strategic thinking and decision-making
- Relationship-building and interpersonal skills
- Attention to detail and accuracy
- Adaptability and ability to thrive in a fast-paced environment
- Sound understanding of insurance principles, regulations, and market dynamics
- Ability to deliver strategic objectives
- Proficiency in Microsoft Word, Excel, and other relevant software applications.
- Familiarity with underwriting software and platforms.
- Minimum 3 years' experience as an Underwriter within a similar underwriting role (in construction sector)
- Ideally Cert CII qualified

Requirements:

- 3+ years of work experience with Casualty Insurance